



**Boys & Girls Clubs of Greater Memphis  
Central Board Meeting Minutes  
Thursday, January 10, 2019  
Butler Snow - Memphis, TN 38117**

**Mission:** To enable all young people, especially those who need us most, to reach their full potential as productive, caring responsible citizens.

Those in attendance: Steve Bargiacchi, Mike Keeney, Anne Wulff, Keith Blanchard, Gary Moore, Vinson Smith, William Winstead, Ruby Hancock, Fred C. Smith, William Cochran, Florence Jones, Tammy LoCascio, Todd Photopulos

Anne Wulff called the meeting to order at 4:03pm with a motion from Fred C. Smith and seconded by Todd Photopulos.

- Gary Moore shared the financial report, which was included in the consent agenda. There was discussion regarding Pyramid Peak status by Keith Blanchard. We are due a check by January 30 to complete the grant. Some of this is tied to salaries and professional development. Some questions were asked regarding clarifications for line items in the budget.
- William shared the Development Report. He reported on the Annual Campaign, Toy Drive, and Thank You Calls from Board Members along with upcoming events like Youth of the Year (Jan 31) and Steak-N-Burger (April 25). Background checks will be sent out via email from Verified Volunteers. Next Annual Campaign appeal will be in March targeting Camp Phoenix.
- Vinson shared the operations report. He discussed the Strategic Plan and reporting as well as the ADA of 1097 and total enrollment for 2018 as 4959 youth.
  - He shared upcoming events in his report from December 2018 and January 2019.
  - Some new hires and some challenges with the Aurora Charter School leaving the Samelson Club property.
  - Some maintenance issues at Clubs mostly around HVAC issues.
  - Positive notes such as retention of club professional staff was at 85%. Survey numbers on abstinence and positive Club experiences have improved.
- Keith shared the CEO report. There were dates in the spring he wanted to make everyone aware of:
  - 1) Southeast Regional Conference Feb 19-22 in Daytona Beach.
  - 2) TN Alliance Legislative Day on the Hill will be in Nashville on February 27.
  - 3) BGCA National Day of Advocacy is March 4-6 in Washington, DC.
  - He shared details on the Gates Foundation grant. He has had some interviews for the TTC Director to take the place of Tiffanie Grier who resigned her post as well as for the Gates Foundation Outreach coordinator. Lots of discussion from members.
  - Keith asked the board for placements in some of their respective places of work for interns through this workforce development portion of the Gates Foundation grant.
  - Oakhaven renovation at the Teen Center Ribbon Cutting was on January 9. Great event thanks to Lowe's and Aarons. Some security issues and systems will be in place soon.
  - Board Committees were presented to encourage participation and how directors can sign up as there are nine different ones to be involved with-RD Development, Steak-N-Burger, Golf, Tennis, Toy Drive, Board Development & Governance, Safety, Planned Giving and Finance. No questions were asked.
- Anne asked if there was any old business. A motion to approve the 2019 Budget was made by Mike Keeney, and seconded by Steve Bargiacchi.
- There was no new business. The Phoenix Club was not mentioned and some questions regarding their involvement. They were invited but unable to attend.
- Meeting adjourned at 5:24 pm.

Respectfully submitted, Tammy LoCascio, Secretary