



**Boys & Girls Clubs of Greater Memphis
Central Board Meeting Minutes
Thursday, November 14, 2019 5:00pm
Ron Terry Center, 1st Floor Auditorium**

Mission: To enable all young people, especially those who need us most, to reach their full potential as productive, caring responsible citizens.

Those in attendance: Steve Bargiacchi, Anne Wulff, Keith Blanchard, Gary Moore, Vinson Smith, William Winstead, Ben Adams, Florence Jones, Mike Keeney, Jack Steffner, Phil Stevenson, David Sorsby, Ronnie Solberg, and Dabney Collier.

Anne Wulff called the meeting to order at 5:03pm with a motion from Phil Stevenson and seconded by Florence Jones. The Consent Agenda, distributed before the meeting, was approved by a motion from Florence Jones and seconded by Steve Bargiacchi. A motion to accept the September Central Board meeting minutes was made by Ben Adams and seconded by Mike Keeney.

Introduction and welcome to Henry Saxon, Director of Development for BGCA. He shared brief comments.

Committee Reports

- Safety-Fred Smith, Chair was absent and will be stepping down from the committee and the Board. Florence Jones will be taking over in January as Chair of the Safety committee. Their next meeting is scheduled for a time yet to be determined in January.
- Resource Development- The RD committee met on October 18. They discussed several items related to the Annual Campaign, social media, GoFundMe, etc. There was discussion regarding the capital campaign leftover pledges and how to handle; the next meeting will be in January. We would like to recruit more members for this committee moving forward.
- Finance- Mike Keeney; we need to fundraise and collect more money in December than in years past.

Staff Reports

- Gary Moore gave his CFO report. There have been gains in investments that helped to make up a deficit where appropriate. The cash we have on hand has created a positive cash flow. There are loan debt payments coming out on January 5 and July 5, 2020. Moving forward salaries will increase from a budget standpoint due to new federal guidelines. The fiscal year runs on a calendar year.
- William shared the Development Report. He reported on the Annual Campaign, Sponsors and Stewardship. There was brief discussion on events both past and future. The next event coming up will be Toy Drive.
- Jack Steffner, President of the Phoenix Club thanked everyone for his inclusion in the last year. This is his last meeting as President. Will Carter will be the incoming president. The greeting card fundraiser is ongoing and the planning of the NYE party at Ballet Memphis on Dec 31st is their next major event. The 50 year anniversary of Camp Phoenix is this upcoming year and that will be their main fundraising focus. They are still recruiting new members to the Phoenix Club.
- Vinson shared the operations report including enrollment numbers and ADA. There were 42 safety incidents for the year thus far. He reported on past events and upcoming events happening at the Clubs over the next month. There have been some staff changes at BES, Sycamore View and Porter Goodwill.

- Keith shared the CEO report. He announced that Todd Photopoulos, Chad Boyd, and Fred Smith have stepped away from the Central Board in the last two weeks. He discussed Calendar for the 2020 meetings. We will change the times to 5pm and will meet at the Ron Terry Center bi-monthly. There may be changes along the way as far as locations. Governance and Event Committees are crucial to meeting for time sensitive decision making and event planning. Need more participation. He updated on Safety, IT issues and vehicle maintenance issues. Advocacy has helped the organization with some government officials. We need more folks talking about our mission and giving tours. He gave the floor to Florence Jones to discuss her experience with the Gates Grant Intern program. Shout out once again to Ben Adams on being named to the BGC of TN Hall of Fame.
- Anne asked if there was any old business. There was none.
- New business---Presentation of officers for the 2020-22 years. Florence Jones made the motion to approve the slate and candidates and Ben seconded the motion. All approved with Mike Keeney opposing! 😊
 - 1) Ann Wulff, 2020 Chair
 - 2) Mike Keeney, 2021 Chair
 - 3) Tammy LoCascio, 2022 Chair
- Board Calendar was also approved by acclimation
- Anne reiterated we need members on the Steak N Burger Committee, we need new board members, we need to have more folks tour the TTC, get a structure for Gates Grant intern opportunities in place, and go visit a Club.
- Meeting adjourned at 6:27 pm with a motion by Ben Adams and seconded by Ronnie Solberg.

Respectfully submitted,

Tammy LoCascio, Secretary